

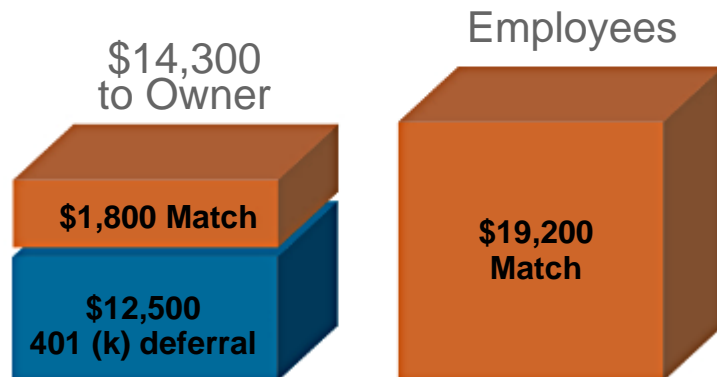
MARK'S STORY



- 60 years old
- 10 employees
- Landed a 10-year contract, guaranteeing increased income
- Mark's annual income will exceed \$450,000 each year
- Mark's pain point:
 - "I need a tax shelter!"
 - \$54,500 per year is not enough

MARK'S STORY

Plain Vanilla



Custom *Combination* Design

